

P.J. Towers, Dalal Street

Through: BSE Listing Centre

Mumbai – 400 001

Scrip Code: 509675

August 28, 2025

**BSE Limited** 

To

То

**National Stock Exchange of India Limited** 

Ref: BIRLANU/SE/2025-26/43

5<sup>th</sup> Floor, Exchange Plaza, Bandra (E),

Mumbai – 400 051 Scrip Symbol: BIRLANU

Through: NEAPS

Sub: Update on Credit Rating of the Company

Ref: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations")

Pursuant to Regulation 30 and other applicable provisions, if any of SEBI Listing Regulations, we hereby inform the below update received on the credit rating of the Company from M/s. ICRA Limited (ICRA), Credit Rating Agency vide its letter dated August 27, 2025 received on August 28, 2025:

Instruments/ Facilities	Previous Rated Amount (Rs. in crore)	Current Rated Amount (Rs. in crore)	Previous Rating Action	Rating Action
Long-term/Short- term - Fund and Non- fund based Limits	340.00	365.00	[ICRA]AA- (Stable)/ [ICRA]A1+;	[ICRA]AA- (Negative)/[ICRA]A1+; reaffirmed and assigned for enhanced amount; Outlook revised to Negative from Stable
Short term – Non- Fund based limits	-	108.00	-	[ICRA]A1+; assigned
Long-term/Short- Term – Unallocated limits	10.00	37.00	[[ICRA]AA- (Stable)/ [ICRA]A1+	[ICRA]AA- (Negative)/[ICRA]A1+; reaffirmed and assigned for enhanced amount; Outlook revised to Negative from Stable
Long-term - Fund based - Term Loan	90.00	90.00	[ICRA]AA- (Stable); assigned	[ICRA]AA- (Negative); reaffirmed and outlook revised to Negative from Stable
Total	440.00	600.00		

A copy of the said communication received from ICRA is enclosed herewith.

Yours faithfully, For **BirlaNu Limited** (formerly HIL Limited)

Nidhi Bisaria **Company Secretary & Compliance Officer** Membership No. F5634

Encl. as stated





ICRA/BirlaNu Limited/27082025/1

Date: August 27, 2025

Mr. Ajay Kapadia
Chief Financial Officer
BirlaNu Limited (erstwhile HIL Limited)
SLN Terminus, 7th Floor
Near Botanical Gardens,
Gachibowli Hyderabad – 500 032

Dear Sir,

Re: ICRA's Credit Rating for below mentioned Instruments of BirlaNu Limited (erstwhile HIL Limited)

As per the Rating Agreement/Statement of Work executed with ICRA Limited, ICRA's Rating Committee has taken the following rating actions for the mentioned instruments of your company.

Instrument	Previous rated amount (Rs. crore)	Current Rated Amount (Rs. crore)	Rating Action <sup>1</sup>				
Long Term-Fund Based-Term	90.00	90.00	[ICRA]AA-(Negative); Reaffirmed and Outlook revised to				
Loan	90.00	90.00	Negative from Stable				
Long Term / Short Term-	10.00	37.00	[ICRA]AA-(Negative)/[ICRA]A1+; Reaffirmed/Assigned for				
Unallocated	10.00	37.00	enhanced amount; Outlook revised to Negative from Stable				
Long Term / Short Term-Fund	340.00	365.00	[ICRA]AA-(Negative)/[ICRA]A1+; Reaffirmed/Assigned for				
Based/Non Fund Based	340.00	363.00	enhanced amount; Outlook revised to Negative from Stable				
Short Term-Non Fund Based-	0.00	108.00	[ICRA]A1+; Assigned				
Others	0.00	108.00	[ICNA]AIT, ASSIGNED				
Total	440.00	600.00					

The aforesaid rating(s) will become due for surveillance within one year from the date of rating communication letter. However, ICRA reserves the right to review and/or, revise the above rating(s) at any time based on new information becoming available, or the required information not being available, or other circumstances that ICRA believes could have an impact on the rating(s). Therefore, request the lenders and investors to visit ICRA website at <a href="https://www.icra.in">www.icra.in</a> for latest rating(s) of the company.

The rating(s) are specific to the terms and conditions of the instruments as indicated to us by you, and any change in the terms or size of the same would require a review of the rating(s) by us. In case there is any change in the terms and conditions or the size of the rated instrument, the same must be brought to our notice before the instrument is used by you. In the event such changes occur after the rating(s) have been assigned by us and their use has been confirmed by you, the rating(s) would be subject to our review, following which there could be a change in the rating(s) previously assigned. Notwithstanding the foregoing, any change in the over-all limit of the instrument from that specified in this letter, would constitute an enhancement that would not be covered by or under the said Rating Agreement.

The rating(s) assigned must be understood solely as an opinion and should not be treated, or cause to be treated, as recommendation to buy, sell, or hold the rated instrument availed/issued by your company.

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 $<sup>^{1}</sup>$  Complete definitions of the ratings assigned are available at <u>www.icra.in</u>.



You are also requested to forthwith inform us about any default or delay in repayment of interest or principal amount of the instrument rated, as above, or any other debt instruments/ borrowing and keep us informed of any other developments which may have a direct or indirect impact on the debt servicing capability of the company including any proposal for re-schedulement or postponement of the repayment programmes of the dues/ debts of the company with any lender(s) / investor(s), or occurrence of any significant development that could impact the ability of the company to raise funds such as restriction imposed by any authority from raising funds through issuance of debt securities through electronic bidding system. Further, you are requested to inform us immediately as and when the borrowing limit for the instrument rated, as above, or as prescribed by the regulatory authority(ies) is exceeded.

We look forward to your communication and assure you of our best services.

With kind regards, Yours sincerely, For ICRA Limited

VALAPREDDY ANUPAMA REDDY Digitally signed by VALAPREDDY ANUPAMA REDDY Date: 2025.08.27 18:10:45 +05'30'

Anupama Reddy
Vice President and Co-Group Head
Anupama.reddy@icraindia.com



## Annexure

Details of Bank Limits Rated by ICRA (Rated on Long-Term Scale)	Amount (Rs. crore)	Rating	Rating Assigned On
	Term Loans		
Federal Bank Limited	40.00	[ICRA]AA- (Negative)	August 19, 2025
HDFC Bank Limited	50.00	[ICRA]AA- (Negative)	August 19, 2025
Total	90.00		

Details of Bank Limits Rated by ICRA (Rated on Short-Term Scale)	Amount (Rs. crore)	Rating	Rating Assigned On
	Non-Fund based limits		
ICICI Bank Limited	108.00	[ICRA]A1+	August 19, 2025
Total	108.00		

Details of Bank Limits Rated by ICRA (Rated on Long-Term/Short-Term Scale)	Amount (Rs. crore)	Rating	Rating Assigned On
	Fund and non-fund based limits		
HDFC Bank Limited	95.00	[ICRA]AA- (Negative)/[ICRA]A1+	August 19, 2025
Kotak Mahindra Bank Limited	65.00	[ICRA]AA- (Negative)/[ICRA]A1+	August 19, 2025
HSBC Limited	50.00	[ICRA]AA- (Negative)/[ICRA]A1+	August 19, 2025
Federal Bank Limited	80.00	[ICRA]AA- (Negative)/[ICRA]A1+	August 19, 2025
ICICI Bank Limited	50.00	[ICRA]AA- (Negative)/[ICRA]A1+	August 19, 2025
Yes Bank Limited	25.00	[ICRA]AA- (Negative)/[ICRA]A1+	August 19, 2025
Sub-Total (A)	365.00		
Unallocated Limits – B	37.00	[ICRA]AA- (Negative)/[ICRA]A1+	August 19, 2025
Total (A+B)	402.00		



## August 28, 2025

# BirlaNu Limited: Ratings reaffirmed; outlook revised to Negative from Stable; rated amount enhanced

## **Summary of rating action**

Instrument*	Previous rated amount (Rs. crore)	Current rated amount (Rs. crore)	Rating action
Long term/Short term – Fund and non-fund based limits	340.00	365.00	[ICRA]AA- (Negative)/[ICRA]A1+; reaffirmed and assigned for enhanced amount; Outlook revised to Negative from Stable
Short term – Non-Fund based limits	0.00	108.00	[ICRA]A1+; assigned
Long term/Short-term – Unallocated limits	10.00	37.00	[ICRA]AA- (Negative)/[ICRA]A1+; reaffirmed and assigned for enhanced amount; Outlook revised to Negative from Stable
Long term – Fund based – Term loan	90.00	90.00	[ICRA]AA- (Negative); reaffirmed and outlook revised to Negative from Stable
Total	440.00	600.00	

<sup>\*</sup>Instrument details are provided in Annexure I

## **Rationale**

The revision in the outlook of the long-term rating to Negative reflects ICRA's expectation that the credit profile of BirlaNu Limited (Birlanu) will remain under pressure in the near term, in the backdrop of the sustained pressure on operating margins due to increase in raw material costs for pipes and walls segment, slower recovery in flooring solutions owing to global headwinds and muted demand in the roofing segment. Consequently, the debt protection metrics are expected to remain moderate in FY2026, largely similar to FY2025. While its revenues witnessed 7% YoY growth to Rs. 3,615 crore in FY2025, the operating margins declined by 220 bps to 1.9% in FY2025. The profitability remained modest in Q1 FY2026, with OPBITDA margin of 4.7% (PY: 6.3%). Although the revenues are expected to rise by 5-10% YoY in FY2026 and FY2027, the recovery in Birlanu's operating margins across all the segments and the consequent improvement in debt protection metrics will remain the key monitorable.

The ratings consider Birlanu's strong operational risk profile, underpinned by diversified revenue streams with presence in four major segments – roofs, walls, pipes and construction chemicals and floors. The acquisitions of Parador Holdings GmbH (floors segment in September 2018), Fastbuild Blocks Private Limited (July 2022) and Crestia Polytech Private Limited (April 2024) have enhanced Birlanu's geographical and segmental diversification, helping to mitigate the top line volatility from downturns in geographies and individual segments. Birlanu maintains a leading market position in the domestic fibre cement (FC) sheet (roofing) industry, holding ~25% market share as on March 31, 2025, supported by a large distribution network throughout India. The company benefits from strong brand recognition for its Charminar product and enjoys premium pricing over competitors. Additionally, Birlanu benefits from the extensive experience and strong financial flexibility derived from being a part of the reputable and diversified C.K. Birla Group, underscoring its strategic importance within the Group. The presence of the senior members of the Group, with Mr. C K Birla as the Chairman of Birlanu and Ms. Amita Birla as the Co-Chairman of the board underscores its strategic importance to the Group.

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These strengths are partially offset by the volatility in input costs during the last two to three years, along with the vulnerability of demand to cyclicality in end-user industries, susceptibility of margins to intense competition across the segments. In addition, its revenues and margins remain vulnerable to regulatory risks, especially those related to bans on asbestos products and restrictions on asbestos mining in producing countries. While its market position remains strong, the financial metrics remains relatively weaker than its peers at similar rating levels. Going forward, the company's ability to materially improve its operating profitability and debt coverage metrics remains crucial from the credit perspective. The management has proactively sought to de-risk operations, as evidenced by the reduction in asbestos revenue contribution to 31% in FY2025 from 65% in FY2018. Nonetheless, the OPBITDA share from asbestos-linked business remained significant in FY2025. With increased revenues and profitability from other segments, the OPBITDA share from asbestos-related activities will likely reduce over the medium term. Birlanu is exposed to execution risk and ramp-up risk post completion associated with the planned capex of greenfield capacity of ~72,000 MTPA for a FC board plant in Andhra Pradesh and OPVC pipe manufacturing, with a Phase 1 capacity of ~5,000 MTPA at Patna.

## Key rating drivers and their description Credit strengths

**Diversified business and geographical portfolio** – Birlanu has diversified revenue streams with presence in four major segments – roofs, walls, pipes and construction chemicals and floors. The acquisitions of Parador Holdings GmbH (floors segment in September 2018), Fastbuild Blocks Private Limited (July 2022) and Crestia Polytech Private Limited (April 2024) have enhanced Birlanu's geographical and segmental diversification, helping to mitigate the top line volatility from downturns in geographies and individual segments.

**Leading market position in FC roofing segment** – Birlanu maintains a leading market position in the domestic FC sheet (roofs) industry, holding ~25% market share as on March 31, 2025. It has pan-India manufacturing presence, wide distribution and dealership network and strong brand recall for Charminar. Backed by focused branding efforts and strong distribution network, the company's products enjoy premium pricing over the competing products.

**Strong financial flexibility by being part of C.K Birla Group** – Birlanu is a part of CK Birla Group and benefits from the extensive experience and strong financial flexibility derived from being a part of the reputable and diversified C.K. Birla Group, underscoring its strategic importance within the Group. The presence of senior members of the Group, with Mr. C K Birla as the Chairman of Birlanu and Ms. Amita Birla as the Co-Chairman of the board underscores its strategic importance to the Group.

#### **Credit challenges**

Continuous moderation in debt protection metrics – Birlanu's credit profile will remain under pressure in the near term on the backdrop of sustained pressure on operating margins due to increase in raw material costs for pipes and walls segment, slower recovery in flooring solutions due to global headwinds and muted demand in the roofing segment. Consequently, the debt protection metrics are expected to remain at moderate level in FY2026, largely similar to FY2025. While revenues witnessed 7% YoY growth to Rs. 3615 crore in FY2025, the company's operating margins declined by 220 bps to 1.9% in FY2025. The profitability remained modest in Q1 FY2026, with OPBITDA margin of 4.7% (PY: 6.3%). Although revenues are expected to rise by 5-10% YoY in FY2026 and FY2027, the recovery in Birlanu's operating margins across all the segments and the consequent improvement in debt protection metrics will remain the key monitorable. Birlanu is exposed to execution risk and ramp-up risk post completion associated with planned capex of a greenfield capacity of ~72,000 MTPA for FC board plant in Andhra Pradesh and OPVC pipe manufacturing, with a Phase 1 capacity of ~5,000 MTPA at Patna.

Vulnerability of earnings to fluctuations in raw material prices; exposure to regulatory risks on asbestos-related products with cyclicality in end-user industries – Birlanu's earnings experienced volatility in input costs over the last two to three years. Moreover, its demand is vulnerable to cyclicality in end-user industries, while margins are susceptible to the intense competition across the segments. In addition, revenues and margins remain exposed to regulatory risks, especially those related to bans on asbestos products and restrictions on asbestos mining in producing countries. The management has proactively sought to de-risk operations, as evidenced by the reduction in asbestos revenue contribution to 31% in FY2025

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from 65% in FY2018. Nonetheless, the OPBITDA share from asbestos-linked business remained significant in FY2025. With increased revenues and profitability from other segments, the OPBITDA share from asbestos-related activities will likely reduce over the medium term.

#### **Environmental and social risks**

While some forms of asbestos fibre pose health risks to individuals who are exposed, asbestos cement manufactured using white chrysotile asbestos is of relatively low risk. All manufacturers are required to follow strict environmental norms to operate. Given the safety and environmental health-related concerns associated with asbestos, the industry may be vulnerable to the risk of tightening regulatory norms. Any ban on the mining of asbestos across countries may expose the company to risk of non-availability of raw material. Any ban on the usage of asbestos in Birlanu's core operating region (like India) due to environmental or health concerns could have a significant impact on the operation of FC segment, which is one of the major contributors to Birlanu's operating profits.

## **Liquidity position: Adequate**

Birlanu's liquidity position is adequate with free cash balance of Rs. 33 crore as on June 30, 2025, with buffer in working capital limits of around Rs. 154 crore as of June 2025. The company plans to monetise non-core assets in FY2026 and FY2027 similar to FY2025 to support liquidity position, debt repayment obligations and fund capex requirements. The company is planning to add greenfield capacity of ~72,000 MTPA fibre cement board plant in Andhra Pradesh and OPVC pipe manufacturing, with a Phase 1 capacity of ~5,000 MTPA at Patna at a total cost of Rs. 160 – 170 crore over next 12-18 months, which will be funded by a mix of debt and internal accruals.

## **Rating sensitivities**

**Positive factors** – The outlook can be revised to Stable if there is material improvement in profitability across segments resulting in improvement in debt protection metrics on a sustained basis.

**Negative factors** – Negative pressure on Birlanu's ratings may arise if the company is not able to improve its profitability or material decline in revenues or significant debt funded capex/acquisition or stretch in working capital cycle resulting in weakening of debt protection metrics or liquidity position on a sustained basis.

## **Analytical approach**

Analytical approach	Comments
Applicable rating methodologies	Corporate Credit Rating Methodology
Parent/Group support	Not applicable
Consolidation/Standalone	For arriving at the ratings, ICRA has considered the consolidated financials of BirlaNu. Please refer to Annexure II for the list of entities considered for consolidation.

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## About the company

BirlaNu Limited (Birlanu) is a part of the C.K. Birla Group. The Group operates across three industry clusters, namely, home and building products, automotive and technology, healthcare and education, with presence in five continents. Birlanu is part of the home and building products cluster. The promoter along with its group companies held around 40.57% of the stake in the company as on June 30, 2025. Birlanu operates in four segments – roofs, walls, pipes and construction chemicals and floors, and putty. In September 2018, it completed the acquisition of a Germany-based flooring company Parador, which is into flooring solutions. In July 2022, the company has acquired Fastbuild Blocks Pvt Ltd, which is into blocks to aid its presence in eastern India. In April 2024, it completed acquisition of Crestia Polytech Private Limited, along with its four wholly-owned subsidiaries to expand its polymer business in East India. At present, Birlanu has 32 manufacturing facilities across India including manufacturing sites overseas (Austria and Germany). It has a wide network of more than 30,000 retail touch points worldwide and network of more than 21,0000 channel partners worldwide. Apart from these, the company has four wind power units aggregating to a capacity of 9.35 MW in Gujarat, Rajasthan and Tamil Nadu.

#### **Key financial indicators**

BirlaNu Limited (Consolidated)	FY2024	FY2025	Q1 FY2026*
	Audited	Audited	Unaudited
Operating income	3,375	3,615	1,052
PAT	35	-33	-1
OPBDIT/OI	4.1%	1.9%	4.7%
PAT/OI	1.0%	-0.9%	-0.1%
Total outside liabilities/Tangible net worth (times)	1.2	1.4	1.4
Total debt/OPBDIT (times)	5.6	13.6	4.8
Interest coverage (times)	3.9	1.0	2.9

Source: Company, ICRA Research; All ratios as per ICRA's calculations; Amount in Rs. crore; PAT: Profit after tax; OPBDIT: Operating profit before depreciation, interest, taxes and amortisation

Status of non-cooperation with previous CRA: Not applicable

Any other information: None



## Rating history for past three years

	Current (FY2026)					Chronology of rating history for the past 3 years				S
			F	Y2026		FY2025	F	Y2024	F	Y2023
Instrument	Туре	Amount rated (Rs. crore)	Date	Rating	Date	Rating	Date	Rating	Date	Rating
Fund-based and non-fund based Limits	Long term / Short term	365.00	Aug 28, 2025	[ICRA]AA- (Negative)/ [ICRA]A1+	Nov 08, 2024	[ICRA]AA- (Stable)/ [ICRA]A1+	Oct 25, 2023	[ICRA]AA (Stable)/ [ICRA]A1+	Aug 18, 2022	[ICRA]AA (Stable)/ [ICRA]A1+
							Feb 13, 2024	[ICRA]AA (Negative)/ [ICRA]A1+	Dec 07, 2022	[ICRA]AA (Stable)/ [ICRA]A1+
Non-fund based limits	Short term	108.00	Aug 28 2025	[ICRA]A1+	-	-	-	-	-	-
Unallocated limits	Long term / Short term	37.00	Aug 28, 2025	[ICRA]AA- (Negative)/ [ICRA]A1+	Nov 08, 2024	[ICRA]AA- (Stable)/ [ICRA]A1+	Oct 25, 2023	[ICRA]AA (Stable)/ [ICRA]A1+	Aug 18, 2022	[ICRA]AA (Stable)/ [ICRA]A1+
							Feb 13, 2024	[ICRA]AA (Negative)/ [ICRA]A1+	Dec 07, 2022	-
Term loan	Long term	90.00	Aug 28, 2025	[ICRA]AA- (Negative)	Nov 08, 2024	[ICRA]AA- (Stable)	-	-	-	-

## **Complexity level of the rated instruments**

Instrument	Complexity indicator
Long term/Short term – Fund and non-fund based limits	Simple
Short term – Non-fund based limits	Very Simple
Long term/Short-term – Unallocated limits	Not Applicable
Long term – Fund based – Term loan	Simple

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: Click here

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## **Annexure I: Instrument details**

ISIN	Instrument name	Date of issuance	Coupon rate	Maturity	Amount rated (Rs. crore)	Current rating and outlook
NA	Long term/Short term – Fund and non-fund based limits	NA	NA	NA	365.00	[ICRA]AA- (Negative)/ [ICRA]A1+
NA	Short term – Non- Fund based limits	NA	NA	NA	108.00	[ICRA]A1+
NA	Long term/Short-term – Unallocated limits	NA	NA	NA	37.00	[ICRA]AA- (Negative)/ [ICRA]A1+
NA	Long term – Fund based – Term loan	FY2024	NA	FY2029	90.00	[ICRA]AA- (Negative)

Source: Company

Please click here to view details of lender-wise facilities rated by ICRA

Annexure II: List of entities considered for consolidated analysis

Company name	BIRLANU ownership	Consolidation approach
Birlanu Limited	100.00% (Rated entity)	Full Consolidation
Birlanu International GmBH	100.00%	<b>Full Consolidation</b>
Parador Holdings GmBH	100.00%	Full Consolidation
Parador GmBH	100.00%	Full Consolidation
Parador Parkettwerke GmBH	100.00%	Full Consolidation
Parador UK Limited	100.00%	Full Consolidation
Parador INC	100.0%	<b>Full Consolidation</b>
Parador (Shangai) Trading Co Ltd	50.00%	<b>Equity Method</b>
Crestia Polytech Private Limited	100.00%	Full Consolidation
Topline Industries Private Limited	100.00%	<b>Full Consolidation</b>
Aditya Polytechnic Private Limited	100.00%	Full Consolidation
Prabhu Sainath Polymers Private Limited	100.00%	Full Consolidation
Aditya Poly Industries Private Limited	100.00%	Full Consolidation

Source: BirlaNu Limited; ICRA Research



## **ANALYST CONTACTS**

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#### **ABOUT ICRA LIMITED**

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit www.icra.in



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