

STATEMENT OF FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31 MARCH 2018

INR in lacs

S.No.	Particulars	Quarter ended			Year ended	
		31.03.2018 31.12.2017		31.03.2017	31.03.2018	31.03.2017
		Audited (Refer note 6)	Unaudited	Audited (Refer note 6)	Audited	Audited
1	Revenue from operations (refer note 4)	33515	28198	30449	132505	124542
2	Other income	840	277	414	2364	2255
3	Total income (1+2)	34355	28475	30863	134869	126797
4	Expenses		12206	12012	56439	51660
	a) Cost of materials consumed	16854	13206	13912	3730	2603
	b) Purchases of stock-in-trade	997	1086	404		82
	c) Changes in inventories of finished goods, stock-in-trade and work-in-progress	(2170)	(1481)	(2456)	2980	
	d) Excise duty	-	-	3056	4644	1262
	e) Employee benefits expense	2889	2664	2193	10430	954
	f) Finance costs	131	93	92	387	51
	g) Depreciation and amortisation expense	1032	1002	1056	4690	409
	h) Other expenses	11624	9956	11859	39578	3762
	Total expenses	31357	26526	30116	122878	11875
5	Profit before exceptional items and tax (3-4)	2998	1949	747	11991	803
6	Exceptional items (refer note 5)	-		-	-	68
7	Profit before tax (5-6)	2998	1949	747	11991	735
8	Tax expense		1070	260	4471	207
	a) Current tax	831	1072	1		(18)
	b) Deferred tax	150	(551)	(173)	(555)	(10)
9	Profit for the period (7-8)	2017	1428	651	8075	546
10	Other comprehensive income (net of tax)					
	Items that will not be reclassified to profit or loss	10		(120)	(91)	(7
	(a) Remeasurements of defined benefit liability/ (asset) (b) Equity investments through other comprehensive income-	12 1	1		4	(,
	net change in fair value					
	Income-tax relating to items that will not be reclassified to profit or loss	(5)	-	41	30	
	Total other comprehensive income (net of tax)	8	1	(78)	(57)	(4
11	Total comprehensive income for the period (9+10)	2025	1429	573	8018	54
12	Earnings per share (not annualised) (par value of INR 10/- each)				100.01	
	Basic (INR)	27.03	19.14		108.21	73.
	Diluted (INR)	26.94	19.11	8.72	108.01	73.

Reconciliation of the net profit for the corresponding period under the previously applicable Generally Accepted Accounting Principles ('previous GAAP') with the total comprehensive income as reported in these financial results under Indian Accounting Standards ('Ind AS') is summarised here under:

INR in lacs

Particulars	Quarter ended	Year ended 31.03.2017	
I At liculars	31.03.2017		
Net profit under previous GAAP	585	5456	
Add/(Less)			
Mark to market adjustment of forward contracts	(12)	1	
Fair valuation impact of customer loyalty programme	(10)	(66)	
Actuarial loss on defined benefit plans reclassified to other comprehensive income	120	71	
Others	3	3	
Deferred tax impact on above adjustments	(35)	(3)	
Net profit as per Ind AS	651	5462	
Other comprehensive income (net of tax)	(78)	(44)	
Total comprehensive income under Ind AS	573	5418	





BALANCE SHEET

INR in lacs

.No.	Particulars	As at 31.03.2018	As at 31.03.2017	
		Audited	Audited	
I	ASSETS			
	Non-current assets			
	a) Property, plant and equipment	44972	46314	
	b) Capital work-in-progress	4903	686	
	c) Investment property	2101	2153	
	d) Other intangible assets	2129	2303	
	e) Financial assets			
	(i) Investments	37	177	
	(ii) Trade receivables	9	9	
	(iii) Loans	880	769	
		180	18	
	(iv) Others	512	512	
	f) Non-current tax assets (net)	1546	548	
	g) Other non-current assets	57269	53489	
	Total non-current assets			
	Current assets	10506	20620	
	a) Inventories	18506	20020	
	b) Financial assets		100/	
	(i) Investments	12059	1806	
	(ii) Trade receivables	9966	8637	
	(iii) Cash and cash equivalents	1094	907	
	(iv) Bank balances other than (iii) above	284	90	
	(v) Others financial assets	78	109	
	c) Other current assets	2613	2387	
	Total current assets	44600	34556	
	TOTAL ASSETS	101869	88045	
II	EQUITY AND LIABILITIES			
4.1				
	Equity a) Equity share capital	749	749	
	1	55864	4960	
	b) Other equity	56613	5035	
	Total equity			
	Liabilities			
	Non-current liabilities			
	a) Financial liabilities	6647	589	
	(i) Borrowings	588	47	
	b) Provisions		453	
	c) Deferred tax liabilities (net)	3953		
	d) Other non-current liabilities	450		
	Total non-current liabilities	11638	1090	
	Current liabilities			
	a) Financial liabilities			
	(i) Borrowings	-	21	
	(i) Trade payables	19630		
	(iii) Other financial liabilities	6086	700	
		5714	528	
	b) Other current liabilities	945	23	
-	c) Provisions	1243	35	
	d) Current tax liabilities (net)	33618	And the second second second second second	
	Total current liabilities	101869		

The reconciliation of equity as previously reported under the previous GAAP and as per Ind AS is summarised as here under:

The focusion and of the focus o	INR in lacs
Particulars	31.03.2017
THE PARTY OF THE P	50141
Total equity as per previous GAAP	(152)
Fair valuation impact of customer loyalty programme	(132)
Fair valuation of financial assets	35
Reversal of revaluation reserve from property, plant and equipments	434
Deferred tax on above adjustments	(106)
Total equity as ner Ind AS	50352

HIL Limited



SEGMENT WISE REVENUE, RESULTS, ASSETS AND LIABILITIES

INR in lacs

S.No.	Particulars		Quarter ended	The latest team to the latest the latest team and the latest teams and t	Year ended	
		31.03.2018	31.12.2017	31.03.2017	31.03.2018	31.03.2017
		Audited	Unaudited	Audited	Audited	Audited
1	Segment revenue (refer note 4)		No.		Se Div.	
	(Revenue / Income from segments)				0.55=0	01000
(a)	Roofing Solutions	19869	15956	19246	85670	83800
(b)	Building Solutions	11328	10504	9765	39986	34801
(c)	Others	2367	1798	1509	7115	6230
	Total	33564	28258	30520	132771	124831
	Less: Inter segment revenue	49	60	71	266	289
	Revenue / Income from operations	33515	28198	30449	132505	124542
2	Segment results	- NECOSO 6			and with the control	
	Profit before tax from segments					
(a)	Roofing Solutions	3808	2207	1905	13130	9632
(b)	Building Solutions	661	648	116	1915	47
(c)	Others	170	80	(169)	707	18
(-)	Total	4639	2935	1852	15752	1028
	Less:	ANTENNA CONTRACTOR		58 110	1	
	i) Interest	96	16	-1	123	11
	ii) Other unallocable expenditure net-off unallocable	1545	970	1105	3638	282
	income	APTONEN CONTINUE CONT				
	Total profit before tax	2998	1949	- 747 ⁴	11991	735
3	Segment assets		AV Y-VACIDATI	121	2.12.64	2052
(a)	Roofing Solutions	34364	33777	38524	34364	3852
(b)	Building Solutions	30151	31280	31515	30151	3151
(c)	Others	16065	12622	8837	16065	883
(d)	Unallocated	21289	19304	9169	21289	916
	Total assets	101869	96983	88045	101869	8804
4	Segment liabilities	THE PERSON NAMED IN COLUMN NAM	WCHCHEN	.=.00	10064	1738
(a)	Roofing Solutions	19864	17205	17380	19864	645
(b)	Building Solutions	8382	8004	6451	8382	
(c)	Others	2706	1985	1023	2706	102
(d)	Unallocated	14304	14335	12839	14304	1283
	Total liabilities	45256	41529	37693	45256	3769

Notes

- The above results for the quarter and year ended 31 March 2018 were reviewed by the Audit Committee and approved at the meeting of Board of Directors of the Company held on 26 April 2018.
- The Board of Directors of the Company have recommended final dividend of INR 12.50 per share (125%) on Equity Shares of INR 10/- each on 26 April 2018 for the financial year ended 31 March 2018.
- 3 The financial results of the Company have been prepared in accordance with Ind AS prescribed under Section 133 of the Companies Act, 2013 ('the Act') read with the relevant rules thereunder and in terms of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements), Regulations 2015 and SEBI circular dated 05 July 2016.
- 4 According to the requirements of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, revenue for the quarter and year ended 31 March 2017 was reported inclusive of excise duty. Goods and Service Tax ("GST") has been implemented with effect from 01 July 2017 which replaces Excise Duty and other input taxes. As per Ind AS 18, the revenue for the quarter and year ended 31 March 2018 is reported net of GST.
- 5 Exceptional items for the year ended 31 March 2017 represents the compensation paid under Voluntary Early Retirement Scheme during the said period.
- The figures for the quarters ended 31 March 2018 and 31 March 2017 are the balancing figures between audited figures in respect of the full financial years and the published unaudited year to date figures upto third quarter of the respective financial years. Also, the figures upto the end of the third quarter were only reviewed and not subjected to audit.
- Depreciation for the year ended 31 March 2018 includes accelerated depreciation aggregating to INR 625 lacs, charged on certain plants and machineries of Fibre Cement Sheets business of roofing solutions segment whose balance useful life as reestimated by the Management is Nil.
- Due to non-availability of any information from Joint venture and the unusual circumstances which is beyond the control of the Company, the Company is unable to prepare consolidated financial statements as required under section 129(3) of the Companies Act, 2013 and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The Company had made applications to the Ministry of Corporate Affairs (through Registrar of Companies, Andhra Pradesh and Telangana) on 23 February 2018 seeking specific exemption from the requirement to prepare consolidated financial statements, which has been approved. Further, the Company has also intimated to stock exchange on 26 March 2018 about its inability to prepare consolidated financial statements.
- 9 Comparative figures have been regrouped/ reclassified to conform to the current period's/ year's presentation.

Place: New Delhi Date: 26 April 2018



Dhirup Roy Choudhary Managing Director and CEO

DIN: 07707322

B S R & Associates LLP

Chartered Accountants

Salarpuria Knowledge City Orwell, 6th Floor, Unit-3 Sy. No. 83/1, Plot No. 2, Raidurg Hyderabad-500081, India Telephone +91 40 7182 2000 Fax +91 40 7182 2399

Independent Auditor's Report on the Annual Financial Results of HIL Limited Pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of HIL Limited

- 1. We have audited the annual financial results ('the Statement') of HIL Limited ("the Company") for the year ended 31 March 2018, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Regulations, 2015"). Attention is drawn to the fact that the figures for the quarter ended 31 March 2018 and the corresponding quarter ended in the previous year as reported in the Statement are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the end of the third quarter of the relevant financial year. Also, the figures up to the end of the third quarter of the respective financial years had only been reviewed and not subjected to audit.
- 2. This Statement has been prepared on the basis of the Ind AS annual financial statements and reviewed unaudited quarterly financial results up to the end of the third quarter, which is the responsibility of the Company's Management. Our responsibility is to express an opinion on the Statement based on our audit of the Ind AS annual financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standards (Ind AS), specified under Section 133 of the Companies Act, 2013 ("the Act") read with relevant Rules issued thereunder and other accounting principles generally accepted in India and in compliance with requirements of Regulation 33 of SEBI Regulations, 2015.
- 3. We conducted our audit in accordance with the Standards on Auditing generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the Statement is free of material misstatements. An audit includes examining, on a test check basis, evidence supporting the amounts disclosed in the Statement. An audit also includes assessing the accounting principles used and significant estimates made by Management. We believe that our audit provides a reasonable basis for our opinion.



HIL Limited

Independent Auditor's Report (continued)

- 4. Based on our audit conducted as above, in our opinion and to the best of our information and according to the explanations given to us, the Statement:
 - (i) is presented in accordance with the requirements of Regulation 33 of the SEBI Regulations, 2015 and SEBI circular dated 5 July 2016 in this regard; and
 - (ii) gives a true and fair view of the financial performance including other comprehensive income and other financial information for the year ended 31 March 2018.
- 5. The financial results for the comparative corresponding quarter and year ended 31 March 2017 included in the financial results, are based on the previously issued results of the Company prepared in accordance with Companies (Accounting Standards) Rule, 2006, audited by the predecessor auditors, whose audit report dated 27 April 2017 expressed an unmodified opinion on those financial results, and has been adjusted by Management for the differences in the accounting principles adopted by the Company on transition to Ind AS, which have been audited by us.

for B S R & Associates LLP

Chartered Accountants

ICAI Firm Registration Number: 116231W/W-100024

Vikash Somani

Vikare Samain

Partner

Membership No: 061272

Place: New Delhi Date: 26 April 2018



CERTIFICATE UNDER REGULATION 17(8) OF SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

- A. We have reviewed financial statements along with the cash flow statement of our Company for the quarter ended 31st March, 2018 and that to the best of our knowledge and belief we hereby certify that:
 - a. These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
 - b. These statements together present a true and fair view of our Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- B. There are, to the best of our knowledge and belief, no transactions entered into by our Company during the year which are fraudulent, illegal or violate of the Company's code of conduct.
- C. We accept responsibility for establishing and maintaining internal controls for financial reporting and have evaluated the effectiveness of internal control systems of our Company pertaining to financial reporting and we have disclosed to the auditors and the audit committee, deficiencies in the design or operation of such internal controls, if any.
- D. We have indicated to the auditors and the Audit committee
 - a. Significant changes in internal control over financial reporting during the quarter;
 - b. Significant changes in accounting policies during the quarter and the same have been disclosed in the notes to the financial statements; and
 - c. Instances of significant fraud of which they have become aware and the involvement therein, if any, of the management or an employee having a significant role in the listed entity's internal control system over financial reporting.

mplum,

KR Veerappan Chief Financial Officer HIL Limited

Place: New Delhi Date: April 26, 2018 Dhirup Roy Choudhary
Managing Director & CEO
HIL Limited

(CK BIRLA GROUP | HIL

CERTIFICATE

I have examined all relevant Books / Papers / Records of our Company and in my / our opinion

and according to the best of my / our information and belief I / we hereby certify that the

Financial Results / statements for the quarter ended 31st March, 2018 do not contain any

materially untrue / false / misleading statement or figures and do not omit any material fact

which may make the statements or figures contained therein misleading and these statements

together present a true and fair view of the Company's affairs and are in compliance with

applicable laws and regulations.

mesom

KR Veerappan Chief Financial Officer HIL Limited

Dhirup Roy Choudhary
Managing Director & CEO
HIL Limited

Place: New Delhi Date: April 26, 2018