

HIL LIMITED  
(Formerly Hyderabad Industries Limited)  
REGD. OFFICE: SANATNAGAR, HYDERABAD-500 018 (A.P.)

AUDITED FINANCIAL RESULTS FOR THE QUARTER / YEAR ENDED 31ST MARCH, 2013

(Rs. in lacs)

S.No Particulars	Quarter ended			Year ended	
	31.03.2013	31.12.2012	31.03.2012	31.03.2013	31.03.2012
	Audited (Refer Note 1)	Unaudited	Unaudited	Audited	Audited
<b>PART - I</b>					
1(a) Net Sales / Income from Operations	26778	22109	24863	103651	85781
(b) Other Operating Income	7	166	133	74	243
2 Expenditure					
a) (Increase) / Decrease in stock in trade and work in progress	242	(1971)	(68)	(3219)	(22)
b) Consumption of raw materials	14330	13150	13720	56841	46226
c) Purchase of Trading Goods	390	398	153	1389	272
d) Employees cost	2259	2249	1824	8942	7539
e) Depreciation / Amortisation	841	690	582	2671	2118
f) Other expenditure	6999	6442	6130	27618	21015
Total	25061	20958	22341	94242	77148
3 Profit from Operations before Other Income, Interest, Exceptional Items and Taxes (1-2)	1724	1317	2655	9483	8876
4 Other Income	232	131	119	713	606
5 Profit before Interest, Exceptional Items and Taxes (3+4)	1956	1448	2774	10196	9482
6 Interest	258	344	185	1061	746
7 Profit after Interest but before Exceptional Items and Taxes (5-6)	1698	1104	2589	9135	8736
8 Exceptional Items	---	---	---	---	---
9 Profit from Ordinary activities before tax (7-8)	1698	1104	2589	9135	8736
10 Tax expense (including deferred tax and tax adjustments of earlier years)	719	348	753	3071	2681
11 Net Profit from Ordinary Activities after tax (9-10)	979	756	1796	6064	6055
12 Extraordinary items (Net of tax expenses)	---	---	---	---	---
13 Net Profit for the period (11-12)	979	756	1796	6064	6055
14 Paid-up Equity Share Capital (Face value Rs.10/-)	749	749	749	749	749
15 Reserves excluding revaluation reserve				37368	33047
16 Basic and Diluted Earnings per share (Rs.) (Not Annualised)	13.12	10.13	24.07	81.25	81.13
<b>PART - II</b>					
<b>A. Particulars of Shareholding</b>					
1 Aggregate of Public shareholding					
- Number of shares	4372997	4372997	4372997	4372997	4372997
- Percentage of shareholding	58.60	58.60	58.60	58.60	58.60
2 Promoters and promoters group shareholding					
a) Pledged / Encumbered					
- Numbers of shares	308763	Nil	Nil	308763	Nil
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	9.99	Nil	Nil	9.99	Nil
- Percentage of shares (as a % of the total share capital of the Company)	4.14	Nil	Nil	4.14	Nil
b) Non- encumbered					
- Number of shares	2780803	3089566	3089566	2780803	3089566
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	90.01	100	100	90.01	100
- Percentage of shares (as a % of the total share capital of the Company)	37.26	41.40	41.40	37.26	41.40
<b>B Investor Complaints</b>					
Pending at the beginning of the quarter	Nil				
Received during the quarter	5				
Disposed of during the quarter	5				
Remaining unresolved at the end of the quarter	Nil				

**Notes:**

- The figures of last quarter for the current year are the balancing figures between the audited figures in respect of the full financial year ended 31st March, 2013 and the unaudited published year to date figures up to the third quarter ended 31st December, 2012 which were subjected to a limited review.
- The Board of Directors have recommended a Final dividend of Rs. 12.50/- per equity share (125%) of Rs. 10/- each for the year ended 31.03.2013. This alongwith the Interim Dividend of Rs 7.50/- per equity share (75%) declared by the Board on 24th January 2013 resulting into the total dividend to Rs 20/- per equity share (200%) for the year ended 31.03.2013.
- The above results were reviewed by the Audit Committee and taken on record by the Board of Directors of the Company at its meeting held on 03.05.2013.
- Previous period's figures have been regrouped / rearranged / recasted wherever necessary.

Place: New Delhi  
Date: 03.05.2013

By order of the Board  
*Akhya Shankar*  
Akhya Shankar  
Managing Director



HIL LIMITED  
(Formerly Hyderabad Industries Limited)  
SANATNAGAR, HYDERABAD - 500 018

SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED

S.No.	Particulars	Quarter ended			Year ended	
		31.03.2013	31.12.2012	31.03.2012	31.03.2013	31.03.2012
		Audited (Refer Note 1)	Unaudited	Unaudited	Audited	Audited
<b>1</b>	<b>Segment Revenue</b> (Net sale / income from segment)					
(a)	Segment A - Building Products	25884	21411	24359	100163	82830
(b)	Segment B - Thermal Insulation Products	830	832	589	3193	2964
(c)	Segment C - Wind Power	117	69	88	535	353
	Total	26831	22312	25036	103891	86147
	Less: Inter Segment Revenue	46	37	42	166	127
	Net Sales / Income from Operations	26785	22275	24994	103725	86020
<b>2</b>	<b>Segment Results</b> Profit before tax and interest from segments					
(a)	Segment A - Building Products	2844	1977	3326	13714	10945
(b)	Segment B - Thermal Insulation Products	(48)	186	52	381	507
(c)	Segment C - Wind Power	32	(15)	26	202	125
	Total	2828	2148	3404	14297	11577
	Less: i) Interest	258	344	185	1061	746
	ii) Other un-allocable expenditure net-off un-allocable income	872	700	630	4101	2095
	Total Profit before tax	1698	1104	2589	9135	8736
<b>3</b>	<b>Capital Employed</b> (Segment Assets - Segment Liabilities)					
(a)	Segment A - Building Products	56494	53911	44630	56494	44690
(b)	Segment B - Thermal Insulation Products	2093	2004	2092	2093	2092
(c)	Segment C - Wind Power	4055	4199	4210	4055	4210
(d)	Unallocated	(24074)	(21429)	(16729)	(24074)	(16729)
	Total Capital Employed in Segments	38568	38685	34263	38568	34263

4 STATEMENT OF ASSETS AND LIABILITIES			
Particulars	(Rs. in lacs)		
	31.03.2013	31.03.2012	
	Audited	Audited	
<b>A EQUITY AND LIABILITIES</b>			
<b>1 SHAREHOLDERS' FUNDS:</b>			
(a) Share Capital	749	749	
(b) Reserves and surplus	37819	33514	
Sub-total - Shareholders' funds	38568	34263	
<b>2 Non-current liabilities</b>			
(a) Long-term borrowings	4712	3458	
(b) Deferred tax liabilities (net)	3937	3558	
(c) Long-term provisions	280	101	
Sub-total - Non-current liabilities	8929	7117	
<b>3 Current liabilities</b>			
(a) Short-term borrowings	12475	6898	
(b) Trade payables	8494	8443	
(c) Other current liabilities	8504	8420	
(d) Short-term provisions	1695	2031	
Sub-total - Current liabilities	31168	25792	
<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>78665</b>	<b>67172</b>	
<b>B ASSETS</b>			
<b>1 Non-current assets</b>			
(a) Fixed assets	35933	32637	
(b) Non-current investments	888	900	
(c) Long-term loans and advances	1494	1514	
(d) Trade receivables	4	4	
(e) Other non-current assets	169	260	
Sub-total - Non-current assets	38488	35315	
<b>2 Current assets</b>			
(a) Inventories	24661	18533	
(b) Trade receivables	10136	8460	
(c) Cash and cash equivalents	967	944	
(d) Short-term loans and advances	4052	3815	
(e) Other current assets	361	105	
Sub-total - Current assets	40177	31857	
<b>TOTAL - ASSETS</b>	<b>78665</b>	<b>67172</b>	



**Auditor's Report On Quarterly Financial Results and Year to Date Results of the Company  
Pursuant to the Clause 41 of the Listing Agreement**

**To**  
**Board of Directors of**  
**HIL Limited (formerly Hyderabad Industries Limited)**


1. We have audited the quarterly financial results of HIL Limited (formerly Hyderabad Industries Limited) for the quarter ended March 31, 2013 and the financial results for the year ended March 31, 2013, attached herewith, being submitted by the Company pursuant to the requirement of Clause 41 of the Listing Agreement, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. The quarterly financial results are the derived figures between the audited figures in respect of the year ended March 31, 2013 and the published year-to-date figures up to December 31, 2012, being the date of the end of the third quarter of the current financial year, which were subject to limited review. The financial results for the quarter ended March 31, 2013 have been prepared on the basis of the financial results for the nine-month period ended December 31, 2012, the audited annual financial statements as at and for the year ended March 31, 2013, and the relevant requirements of Clause 41 of the Listing Agreement and are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these financial results based on our review of the financial results for the nine-month period ended December 31, 2012 which was prepared in accordance with the recognition and measurement principles laid down in Accounting Standard (AS) 25, Interim Financial Reporting, issued pursuant to the Companies (Accounting Standards) Rules, 2006, (as amended) as per Section 211(3C) of the Companies Act, 1956 and other accounting principles generally accepted in India; our audit of the annual financial statements as at and for the year ended March 31, 2013; and the relevant requirements of Clause 41 of the Listing Agreement.
2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
3. In our opinion and to the best of our information and according to the explanations given to us these quarterly financial results as well as the year to date results:
  - i. are presented in accordance with the requirements of clause 41 of the Listing Agreement in this regard; and
  - ii. give a true and fair view of the net profit and other financial information for the quarter ended March 31, 2013 and for the year ended March 31, 2013.





4. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2013 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2013 and the published year-to-date figures up to December 31, 2012, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review as stated in paragraph 1 above, as required under Clause 41(I)(d) of the Listing Agreement.
5. Further, read with paragraph 1 above, we also report that we have, on the basis of the books of account and other records and information and explanations given to us by the management, also verified the number of shares as well as percentage of shareholdings in respect of aggregate amount of public shareholdings, as furnished by the company in terms of clause 35 of the Listing Agreement and found the same to be correct.

*S.R. Batliboi & Associates LLP*  
**For S.R. BATLIBOI & ASSOCIATES LLP**  
Chartered Accountants  
ICAI Firm registration number: 101049W

  
per Vikas Kumar Pansari  
Partner  
Membership No.: 093649



Place : New Delhi  
Date : May 3, 2013